

# DAVID MARCUS, MPA, JD



## SUMMARY OF QUALIFICATIONS

- A highly skilled and broadly-experienced attorney and public administrator with both a Master of Public Administration (MPA) and Juris Doctorate (JD) law degree, and more than 20 years of hands-on management experience. Including high value exposure in the successful resolution of management, personnel and budget issues
- A trial attorney with exceptional negotiation skills; a reputation for integrity and fairness; strong analytical and problem-solving abilities; a polished public speaker and presenter as well as trainer; excellent interpersonal and oral/written communication skills.

## PROFESSIONAL EXPERIENCE

2012- Present      Cella Lange and Cella  
Private Practice of Law Contract Attorney Transactional Real Estate and Property Loss Consulting.

2005- 2012      LASSEN COUNTY PUBLIC DEFENDER'S OFFICE  
**Public Defender/Department Head**

- In addition to serving as a Public Defender representing indigent defendants, provided leadership and fiscal management for the department that included: (1) hiring and training new attorneys; (2) budget preparation and presentation to the Board of Supervisors; (3) oversight of all daily operations; and maintaining an effective liaison with the Courts, District Attorney, Sheriff's Office, County Management and elected officials.

*Notable Achievements:*

- Implemented a highly successful case management system that improved reporting accuracy and case tracking while also reducing costs.
- Earned an office reputation for high ethical standards, while simultaneously reducing tensions between the Public Defenders Office and the courts without compromising aggressive representation of clients.

1991 - 2004      SAN BERNARDINO COUNTY (REDLANDS BRANCH), San Bernardino, CA

**Lead Counsel - Deputy Public Defender**

- While providing excellent legal representation to indigent clients in more than 1,200 felony cases, also trained and led 2 defense attorneys and 2 clerks.
- In addition to personal caseload, coordinated department's court calendar and assisted other attorneys with their cases; selected for leadership position owing to hands-on trial experience and management abilities.

1983 - 1989      MERCURY SAVINGS & LOAN, Huntington Beach, California  
**Vice President/Assistant General Counsel**

- Successfully managed all litigation procedures and provided direction for outside legal firms for this NYSE-listed Federal Savings & Loan with over 2,100 employees and more than \$2 billion in assets.
- Provided leadership and executive-level decision-making for 45 employees while simultaneously monitoring financial implications of ongoing litigation, especially cost containment, and evaluating financial exposure versus potential settlement.

- Delivered broad-ranging legal expertise to the Board of Directors and senior management of each operating division

*Notable Achievements:*

- Devised a 2-year plan to save corporation \$90 to \$100 million through expedient and knowledgeable management/dispersion of non-performing assets.
- Promoted from associate counsel to assistant general counsel.

## **EDUCATION & PROFESSIONAL LICENSES**

CALIFORNIA STATE UNIVERSITY, Chico, California

**Master of Public Administration**

Degree (with distinction) conferred 2010

WESTERN STATE UNIVERSITY, Fullerton, California

**Doctor of Juris Prudence (JD) & Bachelor of Science in Law**

Degrees

ORANGE COAST COLLEGE, Costa Mesa, California

**Associate of Arts in Business Administration**

STATE OF CALIFORNIA

**California State Bar - #92248**